The ECPAC Success Story

In 1998-1999 the East County Performing Arts Center (ECPAC) brought an exciting inaugural season of entertainment to San Diego County – including performances by Tony Bennett, The Preservation Hall Jazz Band, Hal Holbrook, Steve Lawrence & Eydie Gorme, and a host of others – in a freshly revamped theater. Local residents may recall that it has been many years since such big-name entertainers played at ECPAC. What has brought about these transformations?

In 1995 the City of El Cajon acquired ECPAC from its former owner, the Grossmont-Cuyamaca Community College District. Following extensive public debate, the city put ECPAC under new management in July 1997. The facility is now operated by the Arts Center Foundation, a non-profit organization that employs a professional management team headed by Mitchell Gershenfeld, whose previous assignments have included serving as music producer of the 1996 Summer Olympics in Atlanta.

Bringing in professionals has clearly been a successful approach. After 20 years of struggling to stay in the black, ECPAC has finally come into its own. Indeed, *San Diego Union-Tribune* columnist Welton Jones wrote that ECPAC "may be on the right track for the first time ever."

A new look for the East County Performing Arts Center began coming into focus in early 1998. Board of Trustees member Charles Van Vechten and his company, Van Vechten Design, donated their services to develop a slogan ("The Stars Shine Brighter in East County!") and a logo featuring a star motif.

The logo and slogan have inspired nearly one million dollars in renovations, including an innovative "stars" concept for ECPAC's lobby. In the summer of 1998 new carpeting was installed throughout the building and the shape of the central lobby was altered to be more appealing. A "Walk of Stars" celebrating major donors now leads into the lobby, and starlight-effect overhead lighting now enhances the space and creates an exciting atmosphere.

In addition, the outdated heating and air-conditioning system was completely replaced under the guidance of KMA Architecture and Engineering, thus ensuring that ECPAC's patrons will have a much more comfortable experience.

A state-of-the-art sound system by Clair Brothers Audio was also installed. This sound system, which replaced ECPAC's 20-year-old system, features speaker clusters hung from the ceiling, eliminating the huge speaker stacks that were previously placed on stage. An improved mixing board can now accommodate a wide variety of artists, ranging from Art Garfunkel to the Vienna Choir Boys. The system is specifically designed to complement ECPAC's outstanding acoustics.

With such success, it is easy to see that the stars are indeed shining brightly in East County!



THE ARTS CENTER FOUNDATION, INC. MISSION STATEMENT

THEIR ARVIS CONTINUES IN THE

... TO PROFESSIONALLY SHOW CASE THE FINEST LOCAL, NATIONAL AND INTERNATIONAL PAIENT,

... TO SERVE AS A CREATIVE ARTS EDUCATIONAL RESOURCE FOR AREA SCHOOLS.

....IO BE A PERFORMANCE SHOWPLACE OF CIVIC PRIDE AND

...TO PROMOTE AND ENHANCE THE ARTS IN EL CAJON AND ALL OF EAST COUNTY,

OPERATING WITHIN A SOUND FUNANCIAL FRAMEWORK THAT ASSURES ITS CONTINUED EXISTENCE AND GROWTH.



Arts Center Foundation Attendance Statistics 1998-2004

Presentations 1997-2005		
Total Presentations for 1997-1998 Performance Season		11
Total Presentations for 1998-1999 Performance Season		43
Total Presentations for 1999-2000 Performance Season		48
Total Presentations for 2000-2001 Performance Season		42
Total Presentations for 2001-2002 Performance Season		41
Total Presentations for 2002-2003 Performance Season		42
Total Presentations for 2003-2004 Performance Season		30
Total Presentations for 2004-2005 Performance Season		27
	Total	284
Total Number of Tickets Sold for ECPAC Presentations		5.0.40
1997-1998		5,842
1998-1999		19,890
1999-2000		25,504
2000-2001		35,774
2001-2002		16,788
2002-2003		63,536
2003-2004		46,004
Total Number of Tickets Sold		213,338
Total Attendance shows and workshops-Arts Education Programming		11,569
Total Number of Schools Participating in Workshops		69
Total Number of Classrooms Reached By ITV Educational Programming		700
Total Educational Outreach		12,338
Total Number of Rentals		349
Total Number of Tickets Sold for Rentals 1997-2004		397,000
Total Number of Presentations and Community Rentals 1997-2004		633
Total Number of Tickets Sold for Arts Center Presentations and		
Community Rentals from 1997-2004		610,338

^{*}List of organizations who have rented the facility by year is attached

Arts Center Foundation Historical Rentals 1998-1999

RENTALS	1998-1999	1				
Date of				Date of		
Event	Client			Event	Client	
Sept.	- Cilicing			Apr.	Ollette	
8-28	City of ELC	Cajon - Art F	Recention	10	Sun Harbor	
8-28		Cajon - Art E		11	GCCA	
15		ragi Friend		17	GC Concert Bar	
20-21	Temple En		strip	18	SD Dance Cent	
22	ECVB Mixe			21	TheatreWorks	e
26		Cajon - Nati	rolization	22&23	GSO	
29-30	Temple En		il alization	24		
23-30	7 emple Li	illianu-Li		30 - 5/1	Chula Vista High	
Oct.				30 - 3/1	SPRIIES	
15 & 18	GSO					
16				May	0D D 0	
23	SD Symph			2	SD Dance Cent	re
	TheatreWo	JIKS		3-8	GC Dance	
25	GCCA	-t Dt		10	FECA	
30	GC Conce	u Rand		13&16	GSO	
A1	_			14-15	Monte Vista	
Nov.				18	Tamburitzans	
5	GCCA			19	La Mesa/SV	
7	Wilson Ent	erprises		20	GC Jazz	
12 & 15	GSO			22	Ballet Folklorico	
13	SD Symph			23	SD Dance Cent	re
19	GC Jazz E	nsemble		25-26	Valhalla High	
				27	Granite Hills Hig	jh
Dec.						
1-6	SD Ballet			June		
7-22	CCT - Trac	ditions		1-30	St. Mad. Art Ext	nibit
				3 & 5	Gymtrix	
Jan.				11-12	Diane's School	of Dance
5	GCCA			13	Fire Dept/City	
9	Jasmine P	roductions		18	City Clerk's	
21	EC EDC			19	Dance Express	
29	Ty Berlang	ja - Art		26	East County School of Dance	
				27	St. Mad-Sophie	
Feb.						
5	SD Symph	ony				
19	GCCA					
21		Dance Tea	chers			
24	TheatreWo	orks				
25 & 26	GSO				_	
Mar.						
5	Tops n Po					
12 & 13	Our Lady of					
14	Art ala Ca					
15	Helix High	School				
18 & 21	GSO					
19	SD Symph	nony				
24,25&28						
26 & 27	Broadway					
31, 4/1&2	Gateway 0	Church				

Arts Center Foundation Historical Rentals 1999-2000

RENTALS	5 1999-2000		
Date of	1333-2000	Date of	
Event	Client	Event	Client
LVEIIL	Cheff	Event	Client
Ind		Man	
Jul 10	Mileon Enterprises	May	771 ()4/ /
10	Wilson Enterprises	1	TheatreWorks
C4		3	Deborah Johnson
Sept		5	KPBS - Bailey
10 & 11	Temple Emmanu-El	6	Ballet Folklorico
12	SD Chinese Association	7	SD Dance Centre
19 & 20	Temple Emmanu-El	11	GC Jazz
24	City Art Reception	12 & 13	Monte Vista Dance
25	Naturalization	17 & 21	GSO
26	SD Entertainment & Prod	20	KPBS - Couch
27	CCT	20	Tamburitzans
30	Toro Agriculture	24	Valhalla
		26	BICOL Youth
Oct.			
2	Victory Outreach	Jun	
7	Sharon Thomas Art Show	2	Granite Hills
14 & 17	GSO	1 & 3	Gymtrix
16	Secret Garden	4	SD Dance Centre
21	TheatreWorks	9 - 10	Diane's S of Dance
30	Wilson Enterprises	17	Dance Express
		23	Cecil
Nov		24	E. C. S. of Dance
4	GCCA	25	CA Sound & Light
6	Success Instruments	28 & 30	His, Mex. Ballet
7	GC Concert Band		The mexical pariet
13	Miss San Diego Pageant		
18-19	GSO		
Jan		-	
27	GCCA		
29	Bob Murphy Band		+ -
	S 1999-2000		
Date of	1000 2000		
Event	Client		
15	TheatreWorks		_
18	GCCA		
26	Amer. Dance Teachers		
24 & 27	GSO FEACHERS		
24 & 21	630		-
Mar			
	Visainia Hawk Cabalas		
11	Virginia Hawk Scholar GCCA		
17 - 18 20 - 22	Our Lady of Peace		
	EC Rec - City	_	
29	Mainly Mozart		
30 & 31	GUHSD Concert		
Apr			
1	Real Appeal		
2	SD Dance Centre		
3	Nat'l League Pen - Art		
6 & 9	GSO		
14-Oct	GC Dance		
15	Sun Harbor		
27	GC Concert Band		
28	GCCA		
29 - 30	Broadway Magic		

Arts Center Foundation Historical Rentals 2000-2001

RENTAL 2000	-2001		
Date of Event	CLIENT	Date of Event	CLIENT
IULY		APRIL	
2	St. Madeline Sophie Center		Tilli Singer/Assoc. Senior Artists
	Bob Murphy Band	3	GUHSD
22	Broadway Magic	4	KPBS/David Sedaris
	broadway wagic	7	
CUST			Sun Harbor
AUGUST		19	TheatreWorks/Lyle, Lyle, Croc
5	Progressive Business Concepts/Aug	20	PACCSD/Kundirana
SEPT		27, 28 & 29	Broadway Magic
	City - IFF Art Exhibit & Recept		
14 & 15	Exceptional Artists/Jim Brickman	MAY	
22 & 23	City - Naturalization Ceremony		Deborah Krentz Johnson Art
9 & 30	Temple Emmanu-el/Rosh Hashanah	5	GC Concert Band
		6	SD Dance Centre/1 of 3
ОСТ		7 - 12	Grossmont College Dance
	Sharon Thomas Art Exhibit	16	Tamburitzans
7	Progressive Business Concepts/Oct.	17 & 20	Grossmont Symphony/
3 & 9			
	Temple Emmanu-el/Yom Kippur	18 & 19	Monte Vista/
14	UCSD Rotaract/Benefit Concert	24	Granite Hills
19 & 22	Grossmont Symphony/	25 - 27	Rainbow Connection
19	TheatreWorks/Amelia Bedilia	30	Valhalla High Spring concert
21	M&R Productions/Jose Mari Chan		
		JUNE	
NOV		May 31-6/2	Gymtrix
	Different Strokes Art Exhibit	3	SD Dance Centre/2 of 3
3	GCCA/Birth of the Beat	8 & 9	Diane's School of Dance
<u> </u>	American Theater Arts/Cinderella	10	SD Dance Centre/3 of 3
13	Classics for Kids/CarnivalAnimals	16	Culture Shock Hip Hop Dance
13 & 14	Stu Segall/Twelfth Lap	23	Dance Express
18	Allegro Productions/	30	East Co. School of Dance
19	GCCA/Black Mt. Male Chorus		
_			
	-		
DECEMBER			
	Drograpaius Business Consents		
2	Progressive Business Concepts		
3	Grossmont College Jazz		
7 & 10	Grossmont Symphony/		
11	East County School of Dance		
12	Valhalla High /Xmas Show		
19 - 23	San Diego Ballet/Nutcracker		
JANUARY			_
12	GCCA/Manhattan Chamber Orch		
17 - 21	Foster-King Dance Collective		
11 - 21	roster-king Dance Collective		
FEBRUARY			
	Georgina Clemons Art		
9	TheatreWorks/Aesop's Fables		
10	GCCA/Jerome Rose		
16	Fade Away - Devotion Tour 2001		
17	Noura Entertainment		
22 - 23			
	Grossmont Symphony/Classics		
23	Calif. Theatre Center		
24	Dance USA		
28	American Theater Arts/Ellis Island		
MARCH			
7	Paradigm/School House Rocks		
12	TheatreWorks/Jeckyl & Hyde		
	GCCA/"I Love NY"		
15			
16 & 17	Our Lady of Peace		
20,21&25	EC Rec Dance		
26	Classics for Kids/Looking Glass		
27&4/1	Grossmont Symphony/		
30&31	SPRITES		

Arts Center Foundation Historical Rentals 2001-2002

Date of	2001-2002	Date of	
Event	CLIENT	Event	CLIENT
DEC	OLIER)	APRIL	OCILITY .
	Georgina Clemons Art	AINE	Associated Seniors Art
2	Progressive Bus. Concepts (2 0f 2)	5 & 6	SPRITES
6 & 9	GSO/Holiday Celebration	8	Classics for Kids/Symphony Street
13	CA Theatre Center/Elves & Shoemaker	12	Matt Mendoza (Tentative)
	Valhalla High School Winter Pops	13	Sun Harbor
16	Tula Productions/Ho'okena	14	San Diego Dance Centre (1 of 3)
19 - 23	San Diego Ballet "The Nutcracker"	18 & 21	
13 - 23	Sall Diego Ballet The Nutclacker	23	Amer Theatre Arts Youth\Anne Frank
		25	Theatre Works (Peter Pan)
JAN		25	
JAN	Chulomith Chanira		City of El Cajon meeting
	Shulamith Shapiro	26-28	Broadway Magic
5	Mallari Prod. "Jesse Zaragoza" TheatreWorks "Jim West"	14 437	
14		MAY	
19	GCCA (Alison England)		00.0
28	Classics for Kids/If It Ain't Broke	3	GC Concert Band (2 of 2)
		4	PACCSD
		5	San Diego Dance Centre (2 of 2)
FEB		6-11	G C Dance
	Deborah Krentz Johnson Art	12	Culture Shock
1 & 2	Academy of Performing Arts	16 & 19	
4	American Theatre Arts for Youth		Monte Vista HS Dance
6	GCCA (Alborado)	22	Granite Hills Pops
9	Irasusta Prod (One Heart One Voice)	23	Valhalla HS Pops
15-17	Dance Rave Talent Competition	24	Tamburitzans
21	GCCA (Frula)	25 & 26	Rainbow Connection
25	Dr. Scott Poland - Coping w/Crisis		
Date of		Date of	
Event	CLIENT	Event	CLIENT
MARCH		JUNE	
			Sophie's Art
	Deborah Krentz Johnson Art	1	Culture Shock - BustaGroove Hip Hop
6	TheatreWorks (Boxcar Children)	2	San Diego Dance Centre (3 of 3)
7	GCCA (Joe Burgstaller)	8	Gymtrix
9 & 10	Starbound	9	Up West w/Leo Kottke
	GSO/Celtic Celebration	14 & 15	
	Our Lady of Peace	16	Da 'Ohana
	EC Rec Dance (City of El Cajon)	22	Dance Express
20	SD Symphony Orch	28	Webby Dance Co.
22	A Black Woman's Cry for Peace	29	East County School of Dance
27	GUHSD Band Festival	30	St. Madeline Sophie Center
28	GC Concert Band	30	or madeline copille center
30	Children's Initiative (SD Promise)		

Arts Center Foundation Historical Rentals 2002-2003

RENTALS	-2002-2003		-2003			
Date of			Date of			
Event	Client		Event	Client		
July			February			
13	Progressive Business Co	oncepts	1	MD Produc	tions	
20	Sally's Wedding					
22	Korean Cultural		March			
27	Studio West Dance Co.		5	TW-Isle of I	Blue Dolphin	
			11-12 &1	EC Rec		
Septembe	er		14 &15	Our Lady o	f Peace	
6 & 7	Temple E		23	Starbound		
13 & 14	Japanese Friendship Ga	rden	28-30	Kids Artistic	Revue	
15 & 16	Temple E		31	TW-Hunger	ry Catapiller	
22	IFF Art Reception					
28	Naturalization Ceremony	/	April			
			4 & 5	Sprites		
October			8	Classics fo	r Kids	
4 & 6	GSO		9	TW-Freedo	m Train	
12	Progressive Business C	oncepts	13	GCCA-Gustavo Romero		
19	Marian w/ Alex		25	Star Power	•	
22	GCCA-Ballet de Puerto	Rico				
23	Theater Works-Ferdinar	d the Bull	May			
			2 & 3	Sun Harbo	r Chorus	
Novembe	r		4	SD Dance	Center	
2 & 3	GSO		17	PACSSD		
7	GC Concert Band		18	Sd Dance Center		
12	ATAY		21 & 22	Valhalla High School		
18	Classics for Kids		23	Tamburitzans		
19	GCCA-Simon & Son		24	PACSSD		
20-22	GC Dance		28 & 31	Gymtrix		
23	Bravo West Gate		29	GSO		
Decembe	yr .		June			
2 & 3	Vallhalla High School		1	GSO		
7	Progressive Business C	oncepts	7	Starbound		
23-Oct	CCT-Traditions		8	SD Dance Center		
28	SD Ballet		13 & 14	Dianes School of Dance		
			28	ECSOD		
January						
13	GCCA-Robert Bonfiglio					
22	Classics for Kids					
31	SD Symphony					

Arts Center Foundation Historical Rentals 2003-2004

RENTALS	3 2003/2004	3-2004	
Date of Event	Client	Date of Event	Client
July		February	
11	Diva to Diva	22	GSO
5	Willie Rivera (church service)	27	Gallagher
19	Christian Concert	28-29	Dance USA
25-26	Studio West		
Septembe	er	March	
6	Phillipino Concert	4	GSO
13	Chaldean Academy	9	Theaterworks
20	Shellye Sledge	11	Theaterworks
23	GCCA	12 & 13	Our Lady of Peace
26-27	Temple E	19 & 20	Footloose
	Tompie L	25	GCCA
October		26 & 27	Sprites
4	Remy DeRamos	28	EC Rec
5 & 6	Temple E	31	Amer. Theater Arts for Youth
7 & 8	Bear in the Big Blue House	-	Amer. Theater Arts for Toutif
9	GSO	April	
11	MA Productions	4/1-4/3	Miss El Cajon Pagent
22	Theaterworks	15	Theaterworks
23	BYU Ballroom Dance Co.	16	GSO
28	GCCA	17-18	Starbound
		23-25	Hall of Fame
Novembe	er		
2	Steppin Time Dance	May	
8	Mary Ann Tornilla	5/1 & 5/2	Kids Artistic Revue
12	Amer. Theater Arts for Youth	8	UCSD Concert
15	Regina Velasquez	16	SD Dance Center
21	Amer. Theater Arts for Youth	23	GSO
23	GSO	24 & 25	Valhalla HS
25	GCCA	26 & 27	Granite Hills HS
_		28	Tamburitzans
Decembe	r		
3	GSO	June	
12/8-12/2	3 CCT	6/5 & 6/6	Starbound
26-27	San Diego Ballet	6/11 & 6/12	
In marine		13	SD Dance Center
January	0004		-
5	GCCA		
23	Theaterworks	_	
30	SD Symphony		